INSTITUTE OF INTERNATIONAL BUSINESS & RESEARCH

MIDC, 'C' Block, Chinchwad, Pune 411 019 INDIA
(Promoted by ALDYOGIK SHIKSHAN MANDAL, Pimpri-Chinchwad
Maharatta Chamber of Commerce, Industries & Agriculture, Pune
Hochschule (University of Applied Sciences) Bremen, GERMANY
Leeds Metropolitan University, Leeds, U.K.)

STATEMENT OF MARKS FOR

MASTER IN BUSINESS ADMINISTRATION (M.B.A.)
(International Business)

NAME SABINA L. V. SHEELAM

REG. NO. MBAIB227

YEAR 2000-2002

SUB CODE	SUBJECTS	INT 16/40	EXT 24/60	T MARKS 50/100
101	PRINCIPLES & PRACTICES OF MANAGEMENT	35	54	89
102	BUSINESS COMMUNICATION	33	39	72
103	MANAGERIAL ECONOMICS	32	50	82
104	MARKETING MANAGEMENT	31	51	82
105	MANAGEMENT ACCOUNTING	32	52	84
106	GLOBAL TRADE	29	40	69
107	COMPUTER APPLICATIONS	31	52	83
108	GERMAN LANGUAGE & CULTURE-I	37	52	89
109	RESEARCH METHODOLOGY & QUANTITATIVE TECHNIQUES	35	44	79
301	GLOBAL LOGISTICS	31	51	82
302	ORGANISATIONAL BEHAVIOUR	31	35	66
303	STRATEGIC DECISION ANALYSIS	32	47	79
304	INTERNATIONAL COMMERCIAL LAW	34	51	85
305	FOREIGN TRADE POTENTIAL	32	51	83
306	INTERNATIONAL MARKETING-I	32	56	88
307	GLOBAL BUSINESS STRATEGIES	33	49	82
308	GERMAN LANGUAGE & CULTURE-III	34	37	71
309	EXIM POLICY	31	56	87
310	C' LANGUAGE	31	48	79
311	VISUAL BASIC	31	46	77

SUB CODE	SUBJECTS	INT 16/40	EXT 24/60	T MARKS 50/100
201	INTERNATIONAL FINANCE	31	50	81
202	FOREIGN TRADE INSTITUTIONS & MULTILATERAL ORGANISATIONS IN WORLD TRADE	31	46	77
203	MANUFACTURING & MATERIALS MANAGEMENT-I	31	49	80
204	GERMAN LANGUAGE & CULTURE-II	17	38	82
205	GLOBAL MARKETING & INTERNATIONAL MARKETING RESEARCH	29	44	73
206	GLOBAL HUMAN RESOURCE MANAGEMENT	30	40	70
207	SOURCING STRATEGIES FOR GLOBAL TRADE	27	39	66
208	INTERNATIONAL BUSINESS OPERATIONS AND DOCUMENTATION	30	39	69
209	IMPORT MANAGEMENT	30	41	71
401	MANUFACTURING & MATERIALS MANAGEMENT-II	33	52	85
402	TOTAL QUALITY MANAGEMENT	32	51	83
403	ENTREPREURSHIP DEVELOPMENT	33	50	83
404	BUSINESS ETHICS	32	51	83
405	INTERNATIONAL MARKETING-II	32	55	87
406	GLOBAL INFORMATION SYSTEMS	30	55	85
407	INTERNET TECHNOLOGY	31	53	84
408	COMMODITY EXPORTS	30	54	84
409	PROJECT VIVA VOCE	31	52	83

MARKS :- 729 /900 639 /900 879 /1100 757 /900

TOTAL MARKS 3004 /3800 (79.05 %)

RESULT :- FIRST CLASS WITH DISTINCTION

*** Congratulations ****

DATE :- 17/05/2002

PLACE :- PUNE, INDIA

INSTITUTE OF INTERNATIONAL BUSINESS & RESEARCH CHINCHWAD PUNE-19

DIRECTOR
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