



## GRADE SHEET

Enrollment No.: JL18FS023

Name : Gulshan

*Gulshan*

Super Specialisation: Financial Services

Additional Specialisation: Marketing

Sectoral Specialisation: Banking

Trimester	S.NO.	COURSE TITLE	CREDIT	GRADE	GRADE POINT
<b>Trimester-I</b>	1	Accounting Fundamentals	3	B	6
	2	Data Interpretation and Excel	1.5	B-	5
	3	Functional English for Business	3	A-	8
	4	Managerial Economics	3	B	6
	5	Organizational Behaviour	3	B	6
	6	Professional Ethics	1	B+	7
	7	Principles of Management	3	B+	7
		<b>Trimester Grade Point Average</b>			<b>6.49</b>
<b>Trimester-II</b>	1	Business and Economic Environment	3	B	6
	2	Corporate Finance	3	B	6
	3	Design Thinking	1	B	6
	4	Legal Aspects of Management	1	B	6
	5	Managing Human Resources	3	B+	7
	6	Marketing Management	3	B	6
	7	Operations Management	3	B	6
	8	Statistics for Management	3	A-	8
		<b>Trimester Grade Point Average</b>			<b>6.45</b>
<b>Trimester-III</b>	1	Business, Environmental and Social Sustainability	1	B	6
	2	Business Research Methods	1.5	B	6
	3	Entrepreneurship	1	B+	7
	4	Financial Statement Analysis	3	B+	7
	5	Managerial Communication	3	B+	7
	6	Management Information Systems	3	A-	8
	7	Simulation	1	B-	5
	8	Sales Management and Business Development	3	A-	8
	9	Strategic Management	3	B	6
		<b>Trimester Grade Point Average</b>			<b>6.92</b>
<b>Trimester-IV</b>	1	Consumer Behaviour	3	A-	8
	2	Financial Markets	3	B	6
	3	Integrated Marketing Communication	3	B-	5
	4	Management of Banking and Financial Services	3	B	6
	5	Marketing Planning and Control	3	B	6
	6	Project Finance	3	B	6
	7	Services Marketing	3	B	6
	8	Wealth Management	3	B	6
		<b>Trimester Grade Point Average</b>			<b>6.13</b>
<b>Trimester-V</b>	1	Brand Management	3	B	6
	2	Digital Marketing	3	A	9
	3	Microfinance	3	B	6
	4	Risk Management in Commercial Banks	3	C+	4
		<b>Trimester Grade Point Average</b>			<b>6.25</b>
<b>Trimester-VI</b>	1	Marketing Analytics	3	B	6
	2	Summer Internship Project	6	B	6
		<b>Trimester Grade Point Average</b>			<b>6.00</b>

Cumulative Grade Point Average: **6.41**

Total Credits: **102**

STATUS: **PASS**

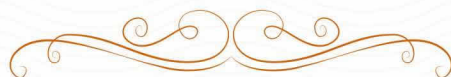
Controller of Examination

Dean (Academics)

Director

Date of Issue: April 13, 2020

Gulshan



## GRADATION CATEGORIES

GRADE	GRADE POINTS	REMARK
A+	10	Exceptional
A	9	Excellent
A-	8	Proficiency
B+	7	Very Good
B	6	Good
B-	5	Fair
C+	4	Satisfactory
C	3	Low Pass
C-	2	Poor
D	1	Very Poor
F	0	Fail

*Naseem*

Prepared by

*Sujeet*

Verified by

Conversion Formula for CGPA to Percentage of Marks:

It is to be construed that a CGPA of 5.00 is equal to 60%. Conversion formula for CGPA to percentage of marks shall be,  
Percentage = (CGPA - 5) x 8 + 60

The authenticity of the transcript can be verified by scanning the QR code.